

Vendor Cybersecurity in the Connected World

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What is going on out there?



- ▶ February, 2016. Hollywood Presbyterian Medical Center pays ransom to regain control of its computer network that had been paralyzed by hackers for 10 days.
- ▶ August 2016 MedSec and Muddy Waters short sale of St Jude Medical stock
 - ▶ February, 2017 FDA Quality enforcement action
- ▶ April, 2017. Office of Civil Rights settlement with CardioNet, Inc.
 - Multiple breaches involving laptops violate HIPAA
 - \$2.5 Million and a corrective action plan requiring annual review
- ▶ May, 2017 Global ransomware attack, including England's health service
- ▶ 2016-2017 Russians hack DNC

Common Risks to Manage



Patient Risk

- ▶ Stop therapy or change settings
- ▶ Delay in care to address unauthorized access
- ▶ Access to PHI
 - ▶ Change records
 - ▶ Privacy Breach
- ▶ Loss of confidence in the device

Legal Risk

- ▶ HIPAA
- ▶ FDA
- ▶ EU General Data Protection Regulations
- ▶ FTC
- ▶ Litigation
- ▶ Contract

Reputation Risk

- ▶ Breach
- ▶ Hackers and related publicity

Response Dynamics

- ▶ Board of Directors Attention at Customers and Large Vendors
 - ▶ Brand, Stock Price, Customer relationships, Business Operations, Secure Confidential Assets
 - ▶ Cybersecurity Becomes a Priority
- ▶ Media
- ▶ Government
 - ▶ Politicians
 - ▶ Regulators, e.g., FDA, FTC
 - ▶ Homeland Security ICS-Cert

Healthcare Provider Perspective

- ▶ NIST Cybersecurity Framework
 - ▶ Understand the risks of your assets
 - ▶ Know your devices
 - ▶ Analyze and understand the risks of those assets
 - ▶ Deploy compensating controls
 - ▶ Firewalls, network access controls, antivirus controls
 - ▶ Continuously measure the effectiveness of your controls



Provider Perspective (cont.)

- ▶ Provider Priorities
 - ▶ Securing Devices
 - ▶ Existing Devices
 - ▶ Reframe thinking about the need to secure
 - ▶ Focus on compensating controls
 - ▶ Don't just let devices languish
 - ▶ New Devices
 - ▶ Focus on procurement
 - ▶ Centralize the function (try not to allow device purchases throughout the organization or on an ad-hoc basis)
 - ▶ Analyze and monitor vendor/supplier's information security program



Contracting: Where it comes together

- ▶ Provider perspective
 - ▶ Strong security language - Incorporate regulatory requirements into contract language
 - ▶ Address cybersecurity incident notification and responses
 - ▶ Audit rights
 - ▶ Representations/warranties and related consequences
 - ▶ Consider publishing vendor/device contracting guidelines for upfront and transparent negotiations with device vendors

Contracting: Where it comes together

- ▶ Manufacturer perspective
 - ▶ Manufacturers and Provider Customers have common concerns so no resistance to reasonable contract terms
 - ▶ Manufacturer must look up, down, and sideways
 - ▶ Provider/Customers -must meet requirements to win business
 - ▶ Security questionnaires
 - ▶ Security agreements
 - ▶ Government: Software bill of materials?
 - ▶ Vendors
 - ▶ Strong security is table stakes
 - ▶ Assess security as part of vendor selection - questionnaire or audit
 - ▶ Must meet end user customer requirements
 - ▶ Regulators. We must meet both regulator and customer requirements

Questions?

